

Events Database 2019



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04 Highlights KPIs Percent Changes by Event Type Average KPI by Event Type 06 • Event Ranking by OCC % Change 07 • Event Ranking by ADR % Change 08 Event Ranking by RevPAR % Change Winners and Losers - Markets KPIs by Event Duration Car Expo Chicago Auto Show Cleveland Auto Show 14 DFW Auto Show Houston Auto Show 16 17 Miami International Auto Show Mid-America Truck Show 18 • New England International Car Show New York International Auto Show 20 North America International Auto Show 21 Philadelphia International Auto Show Woodward Dream Cruise

24	Conference
25	Denver Pop Culture Con (1) Denver Pop Culture Con
	(fka Denver Comic Con)
26	 Design & Construction Week
27	 Dragon Con
28	 Dreamforce
29	• E3
30	Emerald City Comic Con
31	 Florida SuperCon
32	 GenCon
33	 Greater New York Dental Meeting
34	LA Anime Expo
35	 NeoCon
36	New York Comic Con
37	 NRA Annual Meeting & Exhibits*
38	 Offshore Technology Conference
39	Phoenix Comic Con

• Radiological Society of North America

San Diego Comic Con

Wondercon

40

41

42

43	Festival							
44	Albuquerque Intl. Balloon Fiesta							
45	 Annual African World Festival 							
46	Coconut Grove Art Festival (co-op with Miami Boat Show)							
47	Eastern States Expo (The Big E)							
48	Gathering of Nations Pow Wow							
49	 Library of Congress National Book Festival 							
50	 Lollapalooza 							
51	Mardi Gras							
52	Spoleto Festival							
53	Film Festival							
54	Sundance Film Festival							

Tribeca Film Festival

55

56	Music					
57	• Austin City Limits - Weekend 1					
58	• Austin City Limits - Weekend 2					
59	 Coachella - Weekend 1 					
60	 Coachella - Weekend 2 					
61	 Firefly Music Festival 					
62	 Outside Lands Music Festival 					
63	 Pitchfork Music Fest 					
64	 Shaky Knees Music Fest 					
65	 South By Southwest Fest 					
66	 Summerfest 					
67	 ULTRA Music Fest 					

<u></u>	•	96	NCAA Men's Frozen Four*	100		117	• I A Art Chau
68	Sports	86		103	Trade Show	117	• LA Art Show
69	 ACC Championship Game 	87	 NCAA Men's Lacrosse Championship 	104	AHR EXPO*	118	 Miami International Boat Show
70	Alamo Bowl	88	 NCAA Men's Wrestling Championship* 	105	America's Beauty Show	119	 Miami Spring Home Design &
71	Big 12 Championship Game	89	 NCAA Women's Final Four* 	106	Art Basel Miami		Remodeling Show
72	Big Ten Championship Game	90	 NFL Draft* 	107	Atlanta International Gift & Home	120	 NAMM Show
73	Boston Marathon	91	North American Sand Soccer Tournament	107	Furnishing Show	121	 National Western Stock Show
74	College Football BCS Championship*	92	Orange Bowl	108	Chicago Boat, Sports & RV Show	122	 Natural Products Expo West
75	Cotton Bowl Classic	93	 Pac 12 Championship Game 	109	• Fit Expo LA	123	 New York Fashion Week
76	ESPN Winter X Games	94	Peach Bowl	110	Fort Worth Stock Show	124	 PACK Expo International*
77	Holiday Bowl	95	Rose Bowl	111	Ft Lauderdale International Boat Show	125	 PGA Merchandise Show
78	• Indy 500	96	SEC Championship Game	112	Great American Beer Fest	126	 Philadelphia Flower Show
78 79		97	Sugar Bowl	113	IMTS-International Manufacturing	127	Premiere Orlando
	Kentucky Derby Hittle Learner Warld Series	98	Super Bowl*	110	Tech Show	128	 PRI Trade Show
80	Little League World Series	99	TaxSlayer Gator Bowl	114	 Indianapolis Home Show 	129	Seattle International Boat Show
81	 Masters Golf Tournament 	100	Texas Bowl	115	International Home & Housewares	130	 The Armory Show
82	 MLB All-Star FanFest* 			113	Show	131	World Dairy Expo
83	 Music City Bowl 	101	The Preakness Stakes	116		131	World Dail y Expo
84	NCAA Men's Baseball College World Series	102	Wrestlemania*	116	KBIS/Design & Construction Week		
85	 NCAA Men's Final Four* 						

*Event Location Change from Prior Year

Methodology

The intent of this report is to show the overall performance of each market/submarket during an event. Compression analysis, inflation impact, additional market events and various market dynamics are all out of the scope of this report.

The report aggregates performance data by market and submarket for the event date(s), the day before the start date and one day after the event end date. Percentage changes are calculated using daily data for this year vs. last year, comparing performances with the corresponding day(s) the previous year.

Highlights

Hotel Performance % Change by Event Type

OCC % CHANGE BY EVENT TYPE



Sports 6.3%



Trade Show 2.2%



Conference 1.9%



Festival 1.7%



Film Festival 1.6%



Car Expo **0.5**%



Music -0.4%

ADR % CHANGE BY EVENT TYPE



Sports 11.6%



Festival 10.8%



Conference 7.5%



Trade Show 5.9%



Music 5.5%



Film Festival 3.3%



Car Expo

REVPAR % CHANGE BY EVENT TYPE



Sports **18.7**%



Festival 12.8%



Conference 9.6%



Trade Show 8.2%



Music **5.0**%



Film Festival 5.0%



Car Expo 0.2%

Calculations exclude Super Bowl performance numbers

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Average KPI by Event Type

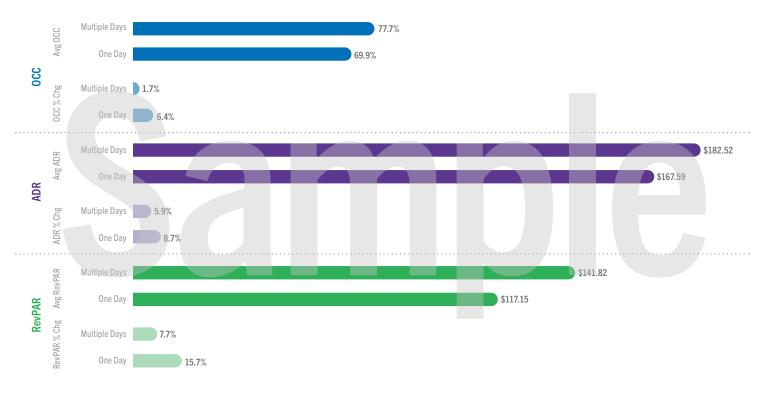
	Sports	Trade Show	Conference	Car Expo	Music	Festival	Film Festival
Avg OCC	71.8%	78.2%	82.8%	68.7%	82.8%	83.3%	87.9%
Avg ADR	\$167.68	\$176.74	\$211.38	\$157.03	\$219.68	\$211.45	\$265.06
Avg RevPAR	\$120.43	\$138.29	\$175.08	\$107.83	\$181.90	\$176.21	\$233.12
Total Events	33	28	18	11	11	9	2

Calculations exclude Super Bowl performance numbers

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Highlights 6

KPIs by Event Duration



Calculations exclude Super Bowl performance numbers

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Car Expo 7

DFW Auto Show

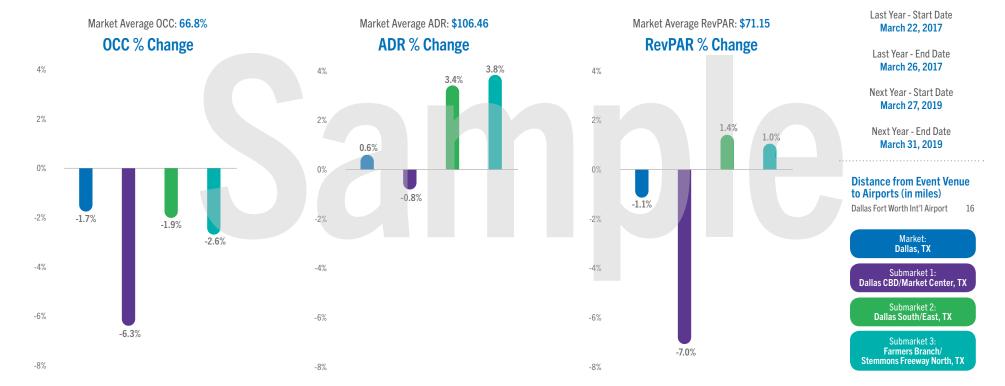
Venue:
Kay Bailey Hutchison
Convention Center

Attendees: **400,000**

Hotels in Market: **718**

Rooms in Market: 89,155

Start Date: February 14, 2018 End Date: February 18, 2018



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